



WHY US?

The best partner

It is more than a mountain it is a dream. Undertaking this adventurous journey can be very nervous. For this reason, finding the company that will take care of them is a serious task and we are sure that we are your best option.

We have more than 20 years of experience inside and outside of Aconcagua. Knowing the mountain from end to end is a minimum requirement for us.

However, our main added value is ethics, knowing every detail of Aconcagua is essential but insufficient. A group of people with high values make up a TEAM and that is what we make available to each of our clients. We convey a clear message from the beginning.

We gladly carry out the difficult task of making them feel comfortable, at home, we are empathetic and we provide warmth in our care. We create a controlled environment, being responsible for ensuring your most precious asset, your safety.

It is about mutual trust and for this reason we appreciate and appreciate that you have made your decision and choose us.

Specialists

Our objectives are clear, we specialize in Aconcagua, we provide expedition and guide services. Thus obtaining a high satisfaction rate and excellent service. We are constantly learning and improving. We have the best alliances at Aconcagua Park.

1. THE FOCUS IS ON THE SMALL DETAILS

We have more than 20 years of experience in Aconcagua and other mountains.. Knowing the mountain from end to end is a minimum requirement for us. Being in contact from the beginning, thanks to the communication channels that we offer, allows us to get to know you better; In this way, we can anticipate your needs, and manage them efficiently. Advising you on small details makes a big difference.

2. PERSONALIZED ASSISTANCE

One of our strengths is that we are a small consolidated team which is growing step by step. We operate a small number of expeditions providing an excellent service, we are always focused on you. For each guide there will be a maximum of 3 clients, this increases the chance of reaching the summit and increases the safety of all the team.

3. COMMUNICATION

In any expedition, communication is a basic need, as well as other tasks such as hiring a porter, checking the weather, talking to a muleteer, requesting a service at base camp, just to name a few examples. All of them are everyday situations during the ascent. As we are locals, we carry out these tasks naturally and seamlessly. Also, we all have a fluent command of English.

4. GUIDES

Definitely a key element. It is well known that there are dozens of institutions throughout the world that endorse guides. Clearly all guides leading an expedition for the Goldegruss Group have the corresponding training. Being a licensed guide is not enough; they need to be active during the year.. We look for people with different abilities who can enrich the experience.

In Argentina there are two official institutions that train guides. Whether it is the EPGAMT or AAGM, they have a list of their registered guides available.

All our guides have the necessary equipment, whether we refer to communication, specific first-aid kits, oximeters and supplemental oxygen.

5. IN THE CITY

Knowing that there is a well consolidated team gives anyone peace of mind. From the arrival and even before, the carriers, our logistics managers, the guides, even our director will be waiting for you. The whole team is focused on the expedition that is about to start, that is a great advantage for you. The hotel accommodation, the previous and informative meeting with the guide or guides, and the management of the permit for the Aconcagua Park will be planned together. If you arrive early or have extra days after the expedition, we have different activities to suggest to you: walks around the city, visits to wineries, etc. The best Malbec in the world and an excellent gastronomy awaits you.

No surprises: If for any reason you must leave the expedition early and need to do any paperwork in Mendoza or visit the doctor, we will accompany you and assist you since English is not spoken everywhere. Some paperwork may have an extra cost.

6. HOSPITALITY

We include two nights of accommodation in Mendoza, one upon arrival and the other after the expedition. If you arrive earlier or plan to extend your days in Mendoza, we will gladly help you manage the reservations. We have alliances with different hotels and apartments in the city and can offer a wide range of accommodation.

7. AIRPORT

We are your hosts from the beginning: When you arrive a representative of the company will be waiting for you at the airport to drive you to the hotel.

No surprises: in case of last minute changes, the pick up has an extra cost, the return is not included. We will gladly coordinate it, this service also has an extra cost.

8. ON THE MOUNTAIN

Balanced and exquisite menus prepared by professional chefs is vital, as are the meals in the high camps that will be the responsibility of our guides. Internet connectivity is a must and we cover it at no extra cost. So we can be in touch with our affections, do business, make those inevitable posts on social networks as well as check the weather conditions. Enjoying a hot shower in a closed and temperate environment, something rare in Aconcagua, is another factor that we have already taken care of. It will generate a feeling of well-being and satisfaction.

No surprises: in exceptional cases of bad weather, the internet connection may be impaired and the showers may not be working normally.

9. EMPATHY

Over time we have strengthened ourselves with our successes and learn from our mistakes, season after season we incorporate improvements. The human factor is a key link. A willing and helpful team both in the city and at the base camps is crucial.

10. HYDRATION

Well known is the importance of proper hydration throughout our expedition. We make sure that you have both hot and cold water available along with infusions and snacks 24/7. In the high altitude camps, the guides solve this task that can become tedious, allowing a better rest for future days.

No Surprises: water is from the mountains, if you think it is inconvenient, you can use purifying pills.

11. OPTIMAL CONDITIONS

Something as basic as an adequate rest is vital, for this purpose we provide comfortable and clean tents for a maximum of 2 people per tent. If you wish, you can hire an individual tent or a glamping if available -only at base camp-. These services have an extra cost.

In addition, mutual commitment is necessary. For a better recovery, an adequate physical level is necessary in order to achieve our goal. If you do not have experience in how to carry out such planning, we will gladly advise you and we can even diagram a training.

12. MULES AND PORTERS

Two key components. The important thing is not only that our things arrive, but that they arrive on time and in good condition. The proper treatment of the mules is a detail that we do not overlook, which is why we are strict in their care. Both in the maximum loads of the mules -60 kilos- and in the way the weight is distributed -ideally 3 bags of 20 kilos each-.

The porters will be those who help us with our loads in the mountains. Walking with a light backpack is often the difference between going to the summit and not getting there. In case of emergency, the porters together with the rescue patrol will be the first to respond. Being local and having years of experience has helped us create an unbeatable bond with both.

Carrying garbage and human waste is important for two reasons ; we care for the environment and simplify tasks in the heights. If you wish, you can hire a porter for your personal equipment. This service has an extra cost.

Our business is not to sell mules and porters, so we offer you the best options available within the park.

13. HELICOPTER

After the summit, enjoying a helicopter flight is no longer a dream. You can easily hire this service, just by asking the guide. We will help you manage everything necessary for this and of course we manage the ground transportation and the hotel so that you can comfortably await the arrival of the rest of the group and your belongings.

In case of any inconvenience, we have direct contact with the company and pilots to solve it in the most efficient way possible.

No surprises: on certain occasions the Helicopter will not be able to make flights, it is subject to the pilot's criteria.

14. SUPPORT

We know that the ascent to Aconcagua begins from the moment you are reading these lines, therefore providing assistance before, during and even after the tour is not only important but also necessary. It is the way to start building trust with you.

Solving all your doubts is vital. We are passionate about what we do, we are happy to answer every question you have. We have different means of communication available 24/7: you can talk with the office or director who will gladly assist you. We have a team willing to solve your needs and concerns, helping you in the administrative management to obtain permits for Aconcagua Park. Once you arrive in Mendoza, our guides will contact you to coordinate the final details.

15. SECURE PAYMENTS

Many companies request cash payments in Mendoza. However, under no circumstances will we make our clients have to go through this cumbersome process, much less risk him traveling thousands of kilometers with large sums of cash; after all our premise is safety. We are consistent and take care of you from the initial moment that you hire our services. You can make simple and secure payments by credit card or transfers. If for some reason of force majeure you cannot make the trip within the schedule, your payment is guaranteed for one year. Conditions apply, consult for more information.

16. NECESSARY EQUIPMENT

Although you will have a suggested equipment list available, we know the large number of mountain equipment options that we can find today. Many times we get disoriented with so many offers. Climbing a mountain in the Andes, in the Alps or in Alaska is very different. Each member of the Goldengruss Group is trained so that they can advise you adequately in order to get the equipment or rent what is necessary in Mendoza, see equipment list.

No Surprises: if you need to rent and have sizes above XL or a foot size greater than 11 EU, check availability.

17. LEGAL

We are a company that is duly registered in Argentina. We comply with all the regulatory conditions required by law. In Argentina, to operate this type of service, companies must be registered with the Ministry of Tourism of the Nation under a specific file number and we have it.

We are not simply a group of people who decided to sell Aconcagua, but we have followed the necessary path required to do so. This factor is immensely important. We build trust, your peace of mind and security matters to us. If you want you can check it. The government offers a list of registered companies, it is publicly accessible.

18. ITINERARY

Our program is dedicatedly developed. We seek a balance between acclimatization and the days we spend at altitude. Ascending gradually with adequate breaks allows you to adapt to the height. On the other hand, we avoid unnecessary days in the high camps since this ends up weakening us and generating psychological fatigue or worse still losing a chance of summiting. If you have already acclimatized from climbing another mountain or do not have enough time, we have tailor-made options, for example being able to acclimatize beforehand.

19. INSURANCE

Today the government of Mendoza, the authority that manages the Aconcagua park, requires a rescue insurance, a fundamental requirement to obtain the permit. We will gladly contact you with the best options in the market in order to obtain this insurance. Our commitment is with our passengers. Depending on your place of residence, you will be able to evaluate which the most convenient option is. Once again, our business is not to sell insurance. We only stress that it needs to cover helicopter evacuation as it is a park requirement.

No Surprises: The most common company used for its services and for the agreements with the helicopter company is Global Rescue.

20. SUSTAINABILITY

Taking care of the environment is a moral obligation of every citizen, even more so if one carries out a business in a natural environment. We are local and we use highly qualified labor. Aconcagua is highly significant in microeconomics.

Regarding the economic return, the team works motivated since the fees they receive are fair, in turn the rates we propose are reasonable.

One last point. By taking care of the environment, paying fair rates and employing local workers, we make sure that future generations not only share the love that we feel for this place, but also that they can enjoy it and develop fully.

21. CONQUER THE SUMMIT

Guaranteeing 100% the summit would be irresponsible on our part. We are aware that there are factors that prevent this from being achieved. What can we guarantee? That our efforts are focused on reaching the summit. We have a great success rate and we want to accompany you. Numerous testimonies support this data. Dozens of times we have seen groups getting down or not even attempting the summit due to supposedly adverse conditions or unmotivated guides. We can proudly affirm that we are not within that unfortunate statistic. At the same time, an adequate physical level is necessary to achieve our objective. If you do not have experience in how to carry out such planning, we will gladly advise you and we can even diagram a training.

22. DYNAMISM

The advantage is getting adapted and being dynamic. As in the mountains, taking good decisions makes the difference between reaching the summit or not. Our business is not to sell mules, porters or food, but to manage the best services available in the entire park for our expeditions. In this way we achieve a high quality of service and keep our attention on our main objective: you.